

MDA bills move forward



Sen. Mary Caferro (D-Helena), MDA lobbyists Jim Ahrens and Dr. Jane Gillette, MDA president, review SB 129, MDA's bill to require third-party payment for dental services delivered by teledentistry. Sen. Caferro is sponsoring the bill, which has passed the Senate.

When the Legislature recessed for its “transmittal break” on March 1, two bills put forward by MDA were on their way to being enacted. Senate Bill 129, sponsored by Sen. Mary Caferro (D-Helena) will require third-party payers to reimburse dentists for covered services, such as diagnosis, when delivered remotely through telemedicine. The bill passed the Senate 49-1. Senate Bill 82, sponsored by Sen. Albert Olszewski (R-Kalispell), sets reasonable and fair standards for Medicaid overpayment audits. The Senate approved the bill 50-0. Both bills were passed by the House Human Services Committee and now await floor action in the House.

Hygienists to prescribe

Action is pending in the House on SB 120, a bill to allow dental hygienists to prescribe topical fluorides, anti-microbials and topical anesthetics and to administer local anesthesia under general supervision. It passed the Senate 50-0 after being amended to allow prescriptive authority only under general supervision of a dentist and with limits on the types of drugs that can be prescribed. As introduced, the bill had no such requirements. These

provisions are similar to those in four other states that allow hygienists to prescribe, but will be opposed by the Montana Dental Hygienists Association, which asked Sen. Nels Swandal (R-Wilsall) to sponsor the bill.

Other MDA bills stalled out

Two other MDA legislative proposals fell short. Senate Bill 80, sponsored by Sen. Steve Fitzpatrick (R-Great Falls), would have allowed dentists to delegate some functions to dental assistants under general supervision of a dentist. The bill was tabled in the Senate Business, Labor and Economic affairs Committee after the committee placed adverse amendments on it.

MDA did not pursue legislation to require insurers to pay for general anesthesia as needed for dental treatment of young children and the disabled in hospitals and other

Continued on Page 6

Annual Meeting!



See Pages 8-13

Who leads the Montana Dental Association?

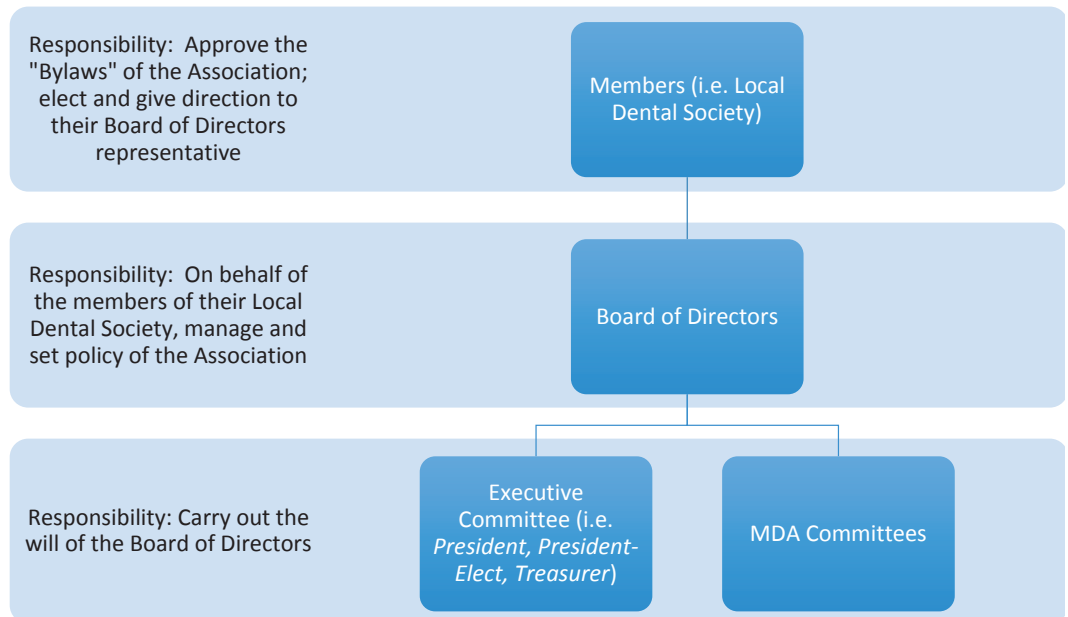
Simple. It's YOU! Our volunteer leaders use their unique talents for the benefit of all members of our Association. They serve as local Dental Society Presidents, on our many MDA committees (i.e. New Dentist Committee, Government Affairs Committee), our Executive Leadership (i.e. President, Delegate At-Large), and of course our MDA Board of Directors.



DR. JANE GILLETTE
President

Directors are selfless-souls who, on behalf of the local member dentists who elected them, manage and set policy of the Association. Montana Dental Association districts

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NEWS YOU CAN USE

Task force proposes amendments to Bylaws

Dr. Doug Hadnot, Chair, Constitution and Bylaws Review Task Force

The Constitution and Bylaws Review Task Force is again recommending changes to our governing documents. As you may recall, last year the General Assembly approved a comprehensive reorganization and rewrite of our Constitution and Bylaws. Last year there were no major changes in content, but this year we are proposing some more substantial changes to bring the document more up to date with current practice, and streamline the organization. The Board of Directors is

in the process of reviewing our recommendations, which will then be posted to MDA's website.

The proposed amendments will be offered as separate resolutions. Each can be accepted, rejected, or modified by the General Assembly at the May 4 meeting in Missoula. Several of the resolutions deal with the duties of officers. We have also recommended that the Alternate Delegates to the ADA be nominated by the Constitution, Bylaws and Nominating Committee, and that the membership be notified of all nominations for officers 60 days in advance of the General Assembly.

We are proposing some significant changes to our committee structure including sun-setting four committees – Dental Benefits, Insurance, Annual Sessions, and Health & Well-Being will be eliminated. The Annual Sessions duties will be added to the CE Committee. The name and duties of the Technology Committee will be expanded to include Communications and the Council on Dental Health and Health Planning will assume new duties related to Access and a name change as well. We are recommending the establishment of a new Membership Committee and the addition of three members to the Constitution, Bylaws and Nominating Committee. Other minor changes are proposed to the duties of several committees and redundant language has been removed.

We are proposing a revision to the order of business of the General Assembly, and another to allow for calling a Special Meeting of the Assembly in case of an emergency. There is also a proposal to allow the Board to appoint Officers, Delegates and Alternates to fill vacant positions until the next meeting of the GA.

There is a proposed resolution to define Special Committees or Task Forces, and one to further define the duties delegated to the Executive Committee between meetings of the Board. Last but not least, Resolution

Continued on Page 5



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April is Oral Cancer Awareness Month

To highlight Oral Cancer Awareness Month, the Oral Cancer Foundation is promoting a national screening campaign. Oral cancer awareness in the American public is low. According to the foundation, approximately 49,750 people in the U.S. will be newly diagnosed with oral cancer this year and one person every hour of the day will die from it.

While smoking and tobacco use are still major risk factors, the fastest growing segment of oral cancer patients is young, healthy, nonsmoking individuals due to the connection to the HPV virus.

Screening for early detection can save lives.

For information on how you can become involved, please go to <http://oralcancerfoundation.org/events/oral-head-neck-cancer-awareness-month/>


2017 Tripartite Membership Dues

Renew your tripartite membership today. Dues are payable by March 31.

Continue to enjoy the many services designed to add value to your membership. ADA, MDA and your local district dental society enhance your ability to achieve success and your excellence as a dentist, and ensure a strong future for the profession.

Please call the Montana Dental Association for more information. Visit MontanaDental.org to view your statement and pay your dues online.

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Task force proposes...

(Continued from Page 4)

8-2017 would eliminate the private practice requirement to hold office.

There's a lot going on this year, and I want to thank the members of our Task Force for all of their time and hard work: Ron Jarvis, Lee Laeupple, Jennifer Sanders, Dave Keim, Roger Newman, Chris Hirt, Jane Gillette, and Dave Hemion. I invite you to visit the website at www.MontanaDental.org to review the proposed changes to

the Bylaws before the General Assembly meeting in May, and if you have any questions please contact the central office or Doug Hadnot at dshadnot@hotmail.com.

Who leads the MT Dental...

(Continued from Page 2)

are as diverse as our state is vast. Some local dental societies are tiny such as the 8th District Dental Society, weighing-in with 9 dentist members! Some are quite large such as the 9th District Dental Society, who is so big they host Montana's Mid-Winter Dental Meeting! Irrespective of the diversity, they all have one thing in common; they have elected tremendously talented Directors to serve as their voice in leading our Association.

Our success as a profession, and as an Association, depends on your valued contribution. You make that contribution daily with your conscious choice of membership and also through the Board of Directors representative you elected. The Montana Dental Association consistently wins recognition awards for having high numbers of member dentists. Please accept my warmest gratitude for your significant contribution to the greatness of our profession through participation in the Montana Dental Association!



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MONTANA DENTAL Advocate

MDA bills move forward...

(Continued from Page 1)

operating room facilities. The bill was thwarted by a provision of the Affordable Care Act that requires states to pay for new mandated benefits.

Fee “Transparency”

Three bills addressing transparency in health care fees are working their way through the legislature. SB 96 sponsored by Sen. Cary Smith, (R-Billings), HB 400 by Rep. Greg Hertz (R- Polson) and HB 123 by Rep. Amanda Curtis (D-Butte) all will require health care providers to give patients on request estimated fee information prior to delivery of care. Insurers would also be required to give coverage information to patients prior to treatment. A fourth transparency bill sponsored by Sen. Ed Buttrely (R-Great Falls) has not yet been introduced (details were not available at time of publication).

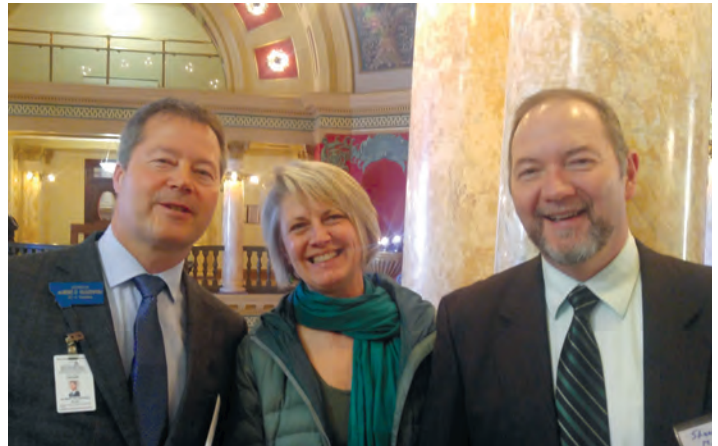
HB 123 and HB 400 are similar; however, HB 400 would prohibit a provider who has not complied with a request for fee information to send a patient to collections or provide adverse information to a consumer reporting agency. Sen. Smith’s bill, titled the “Montana Right to Shop” for health care services, goes further in requirements and penalties for noncompliance by providers and insurers. It includes a provision that requires insurers to incentivize patients by sharing the insurer’s savings with the patient when a provider charges less than average fee paid by the insurer.

The Budget

Until the last hours of the session, legislators will be debating the state biennium budget (July 2017 through June 2019). MDA’s lobbying has been focused on Medicaid adult dental services, which under federal law the state is not required to fund. MDA will continue to generate grassroots lobbying to target members of budget committees to preserve the dental program. MDA has signed on in support of Sen. Caferro’s bill to increase taxes on tobacco by \$1.50 per pack and a similar increase on other tobacco products to restore funding for healthcare services that was cut earlier in the session. New revenue to the state from the tobacco tax is estimated at \$43 million.

The Legislature will recess in April and reconvene later this year to address any changes made by Congress to the

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Enjoying MDA Dental Day at the Legislature are (l-r) Sen. Albert Olszewski (R-Kalispell), sponsor of SB 82, MDA’s bill to reform Medicaid overpayment audits, Dr. Annette Dusseau and husband Shawn Modula.



MDA past president Dave Keim and Sen. Steve Fitzpatrick (R-Great Falls) discuss SB 80, MDA’s bill to allow general supervision of dental assistants. Sen. Fitzpatrick sponsored the bill.

MDA bills move forward...

(Continued from Page 6)

Affordable Care Act that affect Montana's HELP Medicaid expansion program and the state budget.

MDA members are encouraged to contact legislators in support of MDA's legislative objectives. You can learn more at the Association's MontanaDental.org website or contact MDA's executive director David Hemion at (800) 257-4988; Dave@MontanaDental.org.



Rep. Jim Hamilton (D-Bozeman) and Dr. Jason Tanguay met during Dental Day.

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Annual Meeting



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Missoula, MT

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Thursday, May 4

Featured Presentations by Dr. Uche Odiatu

8:00 am–5:00 pm | 6 CEC | Lecture

Uche P Odiatu, DMD, is the author of *The Miracle of Health: Simple Solutions, Extraordinary Results & Fit for the Love of It!* This NSCA Certified Personal Trainer & professional member of the American College of Sports Medicine is also a busy practicing dentist in Toronto Canada. He has given over 500 presentations in Canada, the USA, Jamaica, Bahamas, England & Denmark and has appeared in over 400 TV & radio shows.

The Naked Truth: The Mouth Body Connection

This inspirational lively session will reveal the importance of incorporating lifestyle management into our conversations, treatment plans & patient care. Sedentary living, stress overload, overweight—a major percentage of patients are suffering before they even sit in the chair. Patients (us too) are overworked, tired, tapped out & they fill our schedules! As confident health care providers, with updated knowledge & strong insights we can connect the dots, lead by example & provide SOLUTIONS

- Gain insights into 10 lifestyle habits contributing to weight gain, inflammation, accelerated aging & disease
- Learn how BOTH excess visceral & subcutaneous fat act like active organs & wreck havoc in the mouth/body
- End sedentary living & learn specific ergonomic solutions to support growth, repair, vitality & healthy aging
- Gain insights as to how poor quality sleep affects you and your patients' health

Nutrition Lollapalooza: French Fries & Flossing

Don't miss this food festival. After this party is over you'll no longer look at food as simply "fuel for your body." Our diets are the linchpin of the repair/regeneration cycle. Eating is the most intimate thing we do with our environment. Consuming a variety of healthy food helps slow aging, maintains body weight & supports oral health. Green tea, dark chocolate, filtered H2O, probiotics, conventional vs organic food & much more. This inspiring session will support you & your patient's health journey

- 15 NEW healthy eating strategies to fight the roller-coaster of high/low blood sugar boosting inflammation
- 7 strategies to reduce adipose (body fat) tissue that spews out destructive inflammatory messengers (IL6, TNF)
- Motivational interview techniques so you can educate & inspire positive change in yourself & your patients

May 3–5, 2017

Register online at www.MontanaDental.org

Thursday, May 4

Radiography Study Class

Presented by Salish Kootenai College Dental Assisting Instructors Danica Luedtke, CDA ,BAS and Jennifer Hoff, CDA, BAS
8:00–11:00 am | 2 CEC | Lecture

This course offers a comprehensive radiography review for dental assistants needing to take the DANB (Dental Assisting National Board) Radiation Health and Safety exam for Montana certification. Course will review conventional, digital and extraoral radiography techniques, including infection control, safety, exposure, processing, mounting, and critiquing film images. Participants will also be introduced to additional study resources to prepare to sit for the RHS exam. This course is NOT a guarantee of successful passing of the exam.

Medicaid Update

Presented by DPHHS Medical Dental Program Representatives
10:30–11:30 am | 1 CEC | Lecture

This course will help you better understand Medicaid dental programs, including claims, annual maximum benefits and services. Includes question and answer forum.

International Dental Volunteer Project: What's It All About?

A presentation of the International College of Dentists and the Academy of Dentistry International, Ronald E. Fritz, DDS, MPH
1:30–5:00 pm | 3 CEC | Lecture

This course is designed for dentists, dental hygienists, and other dental team members who want to learn more about volunteering around the world or around the block. Open to new and experienced volunteers alike. Topics include the nature of volunteer activities, cross-cultural issues, comparison of service and teaching projects, how to get started and where to find the volunteer opportunities.

At the end of this course, the participant will be able to:

- understand the importance of working within the context of the local community;
- compare and contrast the nature of teaching and service projects with the advantages and disadvantages of each type;
- outline the steps necessary to get started including needs assessment, goal setting, and team assembly;
- describe the nuts and bolts of volunteering including what to do and resources to support the project; and
- find volunteer projects and other sources of information.

Charity Auction

The Auction raises funds to support dental and dental hygiene, and assisting education; charitable care; and oral health education. Lots of interesting items.

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Thursday • 9:45 am–5:00 pm

Friday • 8:00–10:30 am

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Missoula, MT

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Friday, May 5

The Dental Occlusion, Bruxism, Disordered Breathing & Sleep Apnea Connection

Presented by Dr. DeWitt Wilkerson
8:00 am–5:00 pm | 6 CEC | Lecture

We now appreciate the critical relationships between dental malocclusions, TMD signs & symptoms, and Airway/Breathing Disorders including Sleep Apnea. How do we decipher and differentially diagnose the primary concern for our patients and select an appropriate long term treatment plan?

This presentation will help you develop a protocol sequence to make decisions. We will work through steps of screening and testing to find answers for both the simple and complex patient. Utilizing a Decision Tree Checklist approach, each participant will take home a very clear plan for treating patients with occlusion- muscle, parafunction, TMD, Snoring, mild, moderate & severe Sleep Disordered Breathing. Different designs of trial occlusal appliances will be taught during the class.

At the end of this course:

- participants will receive a Decision Tree/ Checklist to guide their evaluation, diagnosis and treatment of Masticatory System problems.
- participants will learn about several trial oral appliances.
- participants will practice evaluating and interpreting pulse oximeter and home sleep test studies.

Dr. DeWitt Wilkerson is a 1982 graduate of the University of Florida College Of Dentistry, the year he joined the Peter Dawson group practice in St. Petersburg, Florida. He is a senior lecturer and Director of Dental Medicine at the Dawson Academy, and serves as an Adjunct Professor in the Graduate Program, University of Florida College of Dentistry. He has served as an Associate Faculty Member and Special Lecturer at the Pankey institute.

Caring for the Aging and Medically Complex Patient

Presented by Dr. Jane Gillette, Dr. Jason Tanguay and Jimmy Bennett

8:00–11:30 am | 3 CEC | Lecture

- Understand key advances in conservative caries and periodontal management
- Understand the current clinical guidelines for managing common conditions such as prosthetic joint infections, ONJ, and anticoagulant therapy
- Understand components of dementia/Alzheimers as it relates to informed consent and working with Power of Attorney's
- Describe the oral health federal regulations of nursing homes and efficient models for working with nursing homes

Optimize Your Practice: Understanding Dental Benefits, the CDT Code and More

An ADA Council on Dental Benefits Program

Presented by Dr. James Hollingsworth

8:00–11:30 am | 3 CEC | Lecture

This interactive program provides member dentists and their staffs:

- a better understanding of the CDT Code's role in treatment planning, patient record-keeping and claims,
- tools to identify and resolve unexpected dental benefit plan claim adjudication actions, and other issues that affect reimbursement or dentist-patient relationships,
- a forum for discussion and information exchange about real-life experiences with claims and dental benefit plans.

Troubleshoot Common Dental Equipment Problems

Presented by Burkhart Dental Supply

10:30 am–12 noon | 1.5 CEC | Lecture

This "how-to" course will review maintenance/basic repair of dental equipment ranging from o-rings to overhead lights.



2017 Annual Meeting
Missoula, MT

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How to Register

All attendees must be registered to participate in courses or events.

1. Include all names of attendees as you would like them to appear on the conference badge. Use additional sheets if necessary.
2. Fill in Registration Code and Fee for each attendee.
3. Fill in Course and Event Codes that each participant will attend. Please include the daily luncheon buffets you plan to attend.
4. Total conference fees for all participants and complete the payment form.

Fees

	By April 1	After April 1
① MDA Member or ADA 11th District Member of AK, ID, OR, WA	\$325	\$350
② MDA Member using CE Credit	\$300	\$325
③ MDA Retired Member	\$80	\$100
④ ADA Member outside 11th District	\$330	\$355
⑤ Non-Member Dentist	\$750	\$775
⑥ Hygienist	\$110	\$135
⑦ Dental Assistant	\$110	\$135
⑧ Lab Technician or Office Staff	\$110	\$135
⑨ Guest Attending Class, Breaks, Lunch	\$110	\$135
⑩ Dental school, hygiene or assistant student	\$30	\$30

Registration Codes

Thursday Courses

- Ⓐ Dr. Uche Odiatu | 6 CEC
- Ⓑ Dental Radiography Review | 2 CEC
- Ⓒ Volunteer Project | 3 CEC
- Ⓓ Medicaid Updates | 1 CEC

Thursday Events

- Ⓘ President's Lunch/General Assembly
- Ⓝ Thursday Trade Show Buffet
- Ⓚ President's Reception/Award Ceremony

Friday Courses

- Ⓔ Dr. DeWitt Wilkerson | 6 CEC
- Ⓕ Caring for the Aging | 3 CEC
- Ⓖ CDT Codes | 3 CEC
- Ⓗ Troubleshooting | 1 CEC

Friday Events

- Ⓛ MoDePAC Breakfast
- Ⓜ Friday Trade Show Buffet

MDA Conference Registration

Dentist Name or Employer Name _____

Phone _____

Badge Name: First _____ Last _____

Email _____

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E F G H** Event Codes (circle letters) **I J K L M**

Badge Name: First _____ Last _____

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Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E F G H** Event Codes (circle letters) **I J K L M**

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Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E F G H** Event Codes (circle letters) **I J K L M**

Payment Options

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• Cancellations must be made by April 29, 2017 to receive a refund. No refunds will be issued after that date.

• Partial registration is not permitted.

• No refunds can be issued for unattended events or meals.

• Meeting packets will be available at the registration counter and will be filed by the name of each attendee.

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Billings - Associate to purchase. \$150,000 minimum income guarantee. Mentor with the best for a year; then purchase, and the Seller will stay on to work for you. Incredible fee-for-service practice. New Stand-alone building with plenty of room for two doctors. Practice collects \$1.1 million with no virtually no advertising or insurance discounts.

Owner ready to cut back to ensure a busy associate. New grads welcome! Contact Wendy Hirai – Consani Associates Ltd. (866) 348-3820 - wendy@mydentalbroker.com

Eastern - Seller ready to retire. Modern practice with seven equipped operatories (room for more). Collections of \$1.4 million, with 41 new patients per month. Rural practice with extensive new equipment and updates. Contact Wendy Hirai – Consani Associates Ltd. (866) 348-3820 - wendy@mydentalbroker.com

North Central - Smaller practice is ready for energetic doctor to step in and update/grow. Large building is also available for lease or sale – plenty of room grow and expand. Building is plumbed for 8 operatories. More information to follow. Contact Wendy Hirai – Consani Associates Ltd. (866) 348-3820 - wendy@mydentalbroker.com

Eastern - Flexible seller: Associate-to-purchase or purchase with Seller work back. Established practice with six operatories and annual collections of \$950,000. With 25 new patients per month, there is plenty of work for two doctors, and plenty of room to do it in. Owner refers out 3rds, difficult extractions, difficult endo and implant placement. Contact Wendy Hirai – Consani Associates Ltd. (866) 348-3820 - wendy@mydentalbroker.com

North Central - Premier practice with 5 ops in beautiful, fully updated office complete with digital radiography, digital pano and paperless charts. Collections are averaging \$1 million, and owner refers out endo & most oral surgery, as well as implant placement. Lots of potential for continued growth. Contact Wendy Hirai – Consani Associates Ltd. (866) 348-3820 or wendy@mydentalbroker.com.

Practice Opportunities

Need a Dental Hygienist? Post your job opportunity on the MDHA website. Ads on the MDHA website are e-mailed to almost 600 Montana dental hygienists. Go to www.montanadha.org and click on Employment Opportunities for details or call MDHA at 406-256-7384.

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MDA dentists from across the state turned out in force to lobby legislators during the January 27 Dental Day at the Legislature.

2017

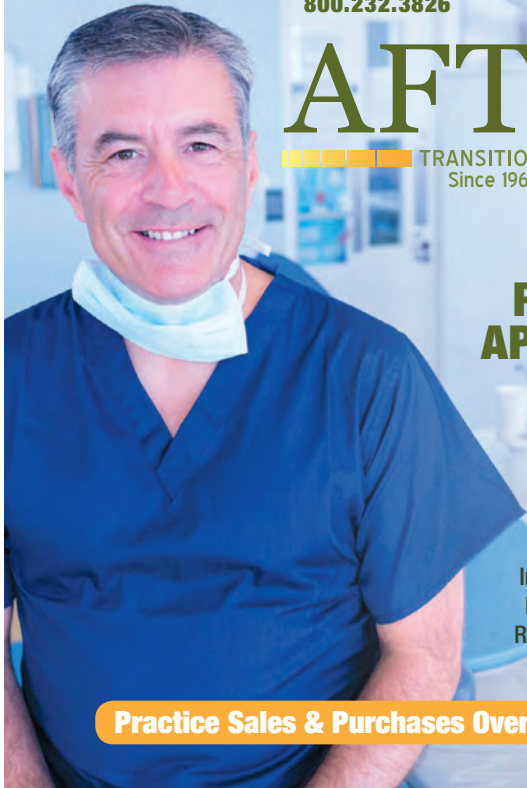
- May 3 • MDA Board of Directors, Missoula
- May 4-5 • MDA Annual Meeting, see Page 8
- June 9 • Montana Board of Dentistry, Helena
- Sept 15 • MDA Board of Directors, Helena
- Sept 22 • Montana Board of Dentistry, Helena
- Oct 19-24 • ADA Annual Session, Atlanta
- Dec 1 • Montana Board of Dentistry, Helena

2018

- Jan 26 • MDA Board of Directors, Helena
- May 2 • MDA Board of Directors, Missoula
- May 3-4 • MDA Annual Meeting, Hilton Garden Inn, Missoula, Dr. Gordon Christensen
- Sept 27 - Oct 2 • ADA Annual Session, Honolulu

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