



MDA Executive Director Dave Hemion

Dave Hemion set to retire

Dave Hemion will be retiring as MDA's Executive Director on July 1. Dave served as MDA's ED from 1996 to 2000 and then again from 2011 to the present. In between, he was assistant executive director for the Washington State Dental Association.

"I'm retiring with many great memories," he said. "I'm blessed to have had opportunities to count so many wonderful moments over the years, interesting and challenging assignments, and enjoyable personal and professional friendships."

"I'm thinking the years ahead will not be as much about retiring as repurposing. I'll have time to volunteer in more community endeavors, up my fishing and photography games, and best of all, spend much more time in Seattle with my grandsons Harris and Aiden and sons Christian and Aaron. And, of course, here in Montana with my loving bride Susan."

Dave began his career in association management in 1976 with the Greater San Antonio Chamber of Commerce and was the executive officer of the North San Antonio and Helena chambers.

MDA will announce Dave's successor at the Annual Meeting in Missoula.

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Dr. Gordon Christensen will provide the "bottom line" on trends in dentistry to help make your practice successful. Dr. Paul Homoly presents "Making it Easy for Patients to Say Yes", strategies to guide patient agreement with your treatment plans. Susan Wingrove RDH ("Manage, Repair or Regenerate", "The Implant is Restored. Now What?"), an update on important changes to the Medicaid dental program, and Radiography Review for Dental Assistants round out course offerings.

More than 55 exhibitors at Montana's biggest dental trade event make it easy to shop for state of the art practice management, dental equipment and supplies.

The President's Reception will celebrate Dr. Kevin Rencher's past year, welcome incoming President Dr. Andy Althaus, say "Happy Retirement!" to Dave Hemion and "Hello" to MDA's new Executive Director. MDA will honor 2018 recipients of the 2018 T. T. Rider, Clinical Excellence, Outstanding Dental Hygienist and Outstanding Dental Assistant awards.

The Montana Oral Health Foundation is always a fun way to raise money for education and needed dental care. The MoDePAC Breakfast puts you in touch with key decision-makers in Helena and Washington.

See pages 8 and 9 to register by mail or fax. Register online at www.MontanaDental.org. For further information contact MDA at (800) 257-4988 or email info@montanadental.org.

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MDA LEADERSHIP

I want to thank Dave Hemion for 20 years of service to the dental profession.

David R. Hemion is retiring on July 1st, 2018 as the Executive Director of the Montana Dental Association. For the last 20 years, Dave has dedicated his professional life to serving dentists and the dental profession. His goal has always been to provide dentists with the tools that they need to be successful. He has been a huge asset, and we will greatly miss his dedication and leadership.

Over the past several years, I have had the wonderful privilege of working closely with Mr. Hemion on dentistry's behalf. I have always been impressed with his ability to solve complex problems and build consensus among individuals. He has worked tirelessly on our behalf. He is a great leader and has helped the Montana Dental Association in countless ways.

Working with volunteer dentists is not easy, and I have always been grateful for Dave's steady hand and calming leadership. The amount of energy needed to effectively run the Montana Dental Association is impressive. There have been countless weeks where he has multiple 6:00 a.m. conference calls coupled with late-night committee meetings. During the legislative session, Dave would often be working at the Capitol from 6 a.m. to 10 p.m.

He did all of this to help improve the lives of dentists and our patients. His effort, commitment, and advocacy for our profession cannot be overstated.

Dave Hemion's influence in dentistry stretches far beyond the borders of our state. In January, Dr. Andrew Althausser (President-Elect of the Montana Dental Association), Dave Hemion, and I traveled to Seattle to participate in a multi-day strategic planning meeting with our dental colleagues from Alaska, Washington, Oregon, and Idaho. Dave announced his retirement at this meeting. Every executive director in that meeting stood up and publically thanked him for assisting them and their state association. They each had a personal experience where Dave had mentored them, tutored them, and helped them through a complicated experience. Their mutual respect and admiration for him is impressive. It made me grateful that he has been advocating on our behalf in Montana.

On behalf of the membership of the Montana Dental Association, I want to thank Dave Hemion for his outstanding service to our profession. He has helped make Montana a great place to practice dentistry. We all owe



DR. KEVIN RENCHER
President

Continued on Page 10

EXECUTIVE COMMITTEE:

- | | |
|-----------------------------|--|
| • President: | Dr. Kevin L. Rencher |
| • President Elect: | Dr. Andrew C. Althausser |
| • Vice President: | Dr. Ronald Jarvis |
| • Secretary/Treasurer: | Dr. Charles S. Wilson |
| • Immediate Past President: | Dr. Jane Gillette |
| • Delegates-at-large: | Dr. Douglas S. Hadnot
Dr. Jane Gillette |

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- | | |
|--------------------------|----------------------|
| • Dr. Fred Anderson | • Dr. Katie Slocum |
| • Dr. Jessie Cole | • Dr. Tyson C. Smith |
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| • Dr. Ingrid S. McLellan | • Dr. Wade Wilde |
| • Dr. Joseph Meng | |

STAFF:

- | | |
|-----------------------------|-------------------|
| • Executive Director: | Mr. David Hemion |
| • Executive Assistant: | Ms. Jean Strainer |
| • Administrative Assistant: | Ms. Robin Larson |

CONTACT MDA

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NEWS YOU CAN USE

ADA announces new policy to combat opioid epidemic

ADA has announced policy urging mandated prescription limits and continuing education. The policy supports:

- mandatory continuing education in prescribing opioids and other controlled substances.
- statutory limits on opioid dosage and duration of no more than seven days for the treatment of acute pain, consistent with the Centers for Disease Control and Prevention evidence-based guidelines.
- dentists registering with and utilizing Prescription Drug Monitoring Programs (PDMPs) to promote the appropriate use of opioids and deter misuse and abuse.

Most opioids prescribed to patients in the U.S. are written by physicians and other medical professionals for

management of chronic (long-term) pain. Dentists with an appropriate license may also prescribe opioids, and do so most often for management of acute (short-term) pain such

ADA policy recommends opioid prescribing and continuing education mandates

as severe tooth decay, extraction of teeth and root canals. In 1998, dentists were the top specialty prescribers of opioid pain relievers, accounting for 15.5 percent of all opioid prescriptions in the U.S. By 2012, this number had fallen to 6.4 percent.

New data published in the April issue of *The Journal of the American Dental Association* (JADA) continue to shed light on opioid prescriptions from a dental perspective:

- *Benefits and Harms Associated with Analgesic Medications Used in the Management of Acute Dental Pain:* Authors concluded non-steroidal anti-inflammatory drugs (NSAIDs) such as ibuprofen and acetaminophen are equal or superior to using opioids for dental pain. The findings support ADA policy that dentists “consider [NSAIDs] as the first-line therapy for acute pain management.”
- *Opioid Prescribing Practices from 2010 through 2015 Among Dentists in the United States:* Findings indicate that patients who received an opioid prescription from a dentist were given a median supply to last three days. Across all age groups over a six-year period, opioid prescriptions increased by 17 per 1,000 dental patients. The largest increase in opioid prescriptions was among patients aged 11 to 18; and 11-18 and 19-25 age groups received a higher median dose than all other age groups.
- *Prescription Monitoring Program (PMP) Data:* Authors provided 10 clinical scenarios dental prescribers might encounter and how to assess the PMP data from a clinical, risk assessment and law enforcement perspective.

Information about Montana’s Prescription Drug Registry (MPDR) and provider registration is available online at <https://app.mt.gov/pdr>. Recent data indicates that 40.7



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Continued on Page 5

Get to know the community health clinics in your areas

Dr. Maria Bartoletti, Member, Dental Health and Access Committee

Community Health Dental Clinics are found scattered throughout our state of Montana. In fact, there are 17 health centers with over 60 sites in Montana and all provide oral health care. Eleven of those Community Health Centers in our state have on site dental clinics and the others offer care via referral agreements. Many dentists know they exist, but aspects of the Community Health Center (CHC) are still unknown to us.

It is important to know that each CHC is unique. Reaching out to develop a relationship with the Community Health Centers in your area is the best way to learn more about the CHC, the services they provide, and how to work with or refer to them. CHC's should be thought of as additional resource for patients in our communities. There are times that patients simply

cannot afford dental work but need dental care. CHC's all offer a sliding fee discount for patients due to the nature of their Mission.

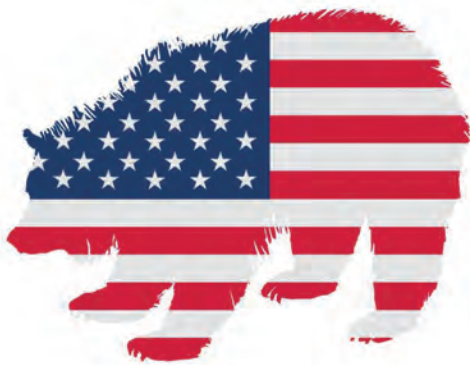
One similarity among all Community Health Centers is the primary care mission to improve the health of the nation's undeserved communities and vulnerable populations by assuring access to comprehensive, culturally competent, and quality primary care services. HRSA (Health Resources and Service Administration) introduced its first reportable measurement for dental in 2015. The UDS measurement captures the percentage of children age 6-9 year at moderate or high risk who receive dental sealants on their first permanent molar. This UDS measure also helps us work toward the Healthy People 2020 goals to reduce the portion of children and adolescents who experience dental caries on permanent teeth. Community Health Dental Clinics are focusing on prevention to help increase the overall oral health of our nation.

ADA announces new policy...

(Continued from Page 4)

percent of dentists and 40.4% of physicians licensed in Montana are registered with the MPDR, compared to pharmacists (74.7%), physician's assistants (61.7%), and nurse practitioners (58.7%).

For more information on how the ADA is working to combat opioid abuse, visit www.ADA.org/opioids.



What's up with the 2018 Election?

Attend the MoDePAC Breakfast, May 4, 7:00 am at the MDA Annual Meeting

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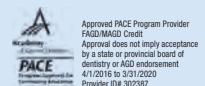
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MONTANA DENTAL

Advocate

Board of Dentistry says “no thanks” to denturist scope legislation

At its March 10 meeting, the Montana Board of Dentistry declined a request by the Denturist Association of Montana to sponsor its proposed 2019 legislation that would expand the scope of dentistry. DAM’s bill would allow denturists to perform “any of the practices included in the curricula” of a dentistry education program recognized by the board. MDA opposes this legislation, as it would open the door for denturists to place dentures over implants or other procedures currently not allowed to them under the board’s rules. In 2014, the dental board was sued by DAM to overturn its implant rule. The First District Court and the Montana Supreme Court ruled against DAM, however the Supreme Court returned the case to district court for consideration of Montana’s recent legislation regarding restraint of trade. In a separate action, the Commissioner of the Department of Labor and Industry in December 2017 upheld the current

board rule as a necessary restraint of trade to protect public health and safety.

The dental board also voted not to approve a request of the Community Health Center Clinic in Great Falls to allow Limited Access Permit (LAP) hygienists to practice in all Great Falls schools. Board members found that the CHCC could provide dental screenings and case management to children without the need for schools to be designated as LAP sites. Board members expressed concerns about LAP hygienists taking radiographs without prior authorization of a dentist. Dr. Mari Kiesling, a Helena pediatric dentist, and Dr. Jane Gillette testified against the proposal, as it creates a potential overexposure of children to radiation.

Following the meeting, Dr. Aimee Ameline was appointed by Gov. Bullock to her third five-year term on the board.



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General Dentistry
Billings
University of Oklahoma

Dr. Chet Heap
General Dentistry
Billings
Oregon Health & Science University

Dr. Steven Justesen
General Dentistry
Bozeman
University of Washington

Dr. Jennifer Ellis
General Dentistry
Bozeman
Indiana University

Dr. Brian Blackwell
General Dentistry
Billings
University of Minnesota

Dr. Kyle Denning
General Dentistry
Helena
Creighton University

Dr. Jeffrey M. Ashe
General Dentistry
Columbia Falls
University of the Pacific

Dr. Katelyn Diggs
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Dr. Emerson Godbolt
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- ◆ **North Central** - Beautiful FFS collecting \$1.5 million.
- ◆ **Eastern** - 7 ops collecting \$1.4 million. Flexible seller will work back or do walkaway sale.
- ◆ **Eastern** - Beautiful practice with 8 ops collecting \$1 mm.
- ◆ **Western** - Sale Pending.
- ◆ **South Central** - FFS collecting \$1.5 million; 6 ops.



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OR complete the registration form and mail to MDA.

How to Register

All attendees must be registered to participate in courses or events.

Include all names of attendees as you would like them to appear on the conference badge. Use additional sheets if necessary.

Fill in Registration Code and Fee for each attendee.

Fill in Course and Event Codes that each participant will attend. Please include the daily luncheon buffets you plan to attend.

Total conference fees for all participants and complete the payment form.

Fees

	By April 6	After April 6
① MDA Member or ADA 11th District Member of (AK, ID, OR, WA)	\$350	\$375
② MDA Member using CE Credit	\$325	\$350
③ MDA Retired Member	\$85	\$110
④ ADA Member outside 11th District	\$355	\$380
⑤ Non-Member Dentist	\$750	\$775
⑥ Hygienist	\$120	\$145
⑦ Dental Assistant	\$120	\$145
⑧ Lab Technician or Office Staff	\$120	\$145
⑨ Guest Attending Class, Breaks, Lunch	\$120	\$145
⑩ Dental school, hygiene or assistant student	\$30	\$30

Registration Codes

Thursday Courses

- Ⓐ Dr. Paul Homoly | 6 CEC
- Ⓑ Dental Radiography Review | 2 CEC
- Ⓒ Susan Wingrove, RDH | 6 CEC

Thursday Events

- Ⓕ President's Lunch/General Assembly
- Ⓖ Thursday Trade Show Buffet
- Ⓗ President's Reception/Award Ceremony

Friday Courses

- Ⓓ Dr. Gordon Christensen | 6 CEC
- Ⓔ Medicaid Updates | 1.5 CEC

Friday Events

- Ⓘ MoDePAC Breakfast
- Ⓙ Friday Trade Show Buffet

MDA Conference Registration

Dentist Name or Employer Name _____

Phone _____ Primary Email _____

Badge Name: First _____ Last _____

Email _____

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E** Event Codes (circle letters) **F G H I J**

Badge Name: First _____ Last _____

Email _____

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E** Event Codes (circle letters) **F G H I J**

Badge Name: First _____ Last _____

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Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ _____

Course Codes (circle letters) **A B C D E** Event Codes (circle letters) **F G H I J**

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CVV Code _____ Signature _____

Billing Address _____ City _____ Zip _____

Email (required for receipt) _____

- Cancellations must be made by April 30, 2018 to receive a refund. No refunds will be issued after that date.

- Partial registration is not permitted.

- No refunds can be issued for unattended events or meals.

- Meeting packets will be available at the registration counter and will be filed by the name of each attendee.

General Assembly to vote on officers and amendments to MDA Constitution and Bylaws

The MDA General Assembly will meet on Thursday, May 3 at 11:45 a.m. at the Hilton Garden Inn in Missoula to elect 2018-19 officers and consider amendments to the Constitution and Bylaws. All MDA members are entitled to attend and vote. The Assembly will follow the President's Luncheon.

Nominations forwarded by the Board for officers are:

- President - Dr. Andrew C. Althausser (Missoula)
- President-Elect - Dr. Ronald C. Jarvis (Kalispell)
- Vice President - Dr. Jason A. Tanguay (Bozeman)
- Secretary-Treasurer - Dr. Douglas S. Hadnot (Lolo)
- First Alternate Delegate - Dr. Kurt S. Lindemann (Kalispell)

Nominations may also be made from the floor of the Assembly.

The complete text of proposed amendments is posted to MDA's website: www.MontanaDental.org. Here is a summary:

Resolution 1-2018 – Clarifies the nomenclature for committees to include Standing and Special committees.

Resolution 2-2018 – Requires the Executive Director to submit names of Delegates and Alternate Delegates to the ADA for credentialing.

Resolution 3-2018 – Clarifies provisions for life, retired, service, honorary, student and associate membership; adds a new category of Provisional Membership and aligns MDA's Bylaws with ADA's membership qualifications. Several years ago, ADA eliminated the requirement that active member dentists be licensed; dentists are eligible for membership if they hold a D.D.S., D.M.D., or equivalent degree. The MDA Bylaws amendment would define an "equivalent" degree as "a degree that the jurisdiction involved deems sufficient to allow the degree holder to sit for a full and complete dental licensure examination for a dentist's license in the jurisdiction without any additional training". Another part of this amendment establishes a provisional membership, which may be granted for a limited period to a dentist who applies for membership but cannot be formally approved by a component society if it does not meet to do so until a later time.

Resolution 4-2018 – MDA's independent auditor recently performed a financial audit and rendered a qualified opinion because finances of component societies were not reported as a part of MDA's financial statements. While the auditor assumed component dental societies are financially integrated with MDA, they are not. The proposed amendments will not change the relationship between MDA and local district dental societies. It will, however, clarify that component dental societies are organized independently and separately from MDA. Each has its own Constitution and Bylaws; elects its officers; generally conducts business independently from MDA and manages its finances.

Resolution 5-2018 – 2018 Dues. The 2018-19 budget will be approved by the Board of Directors on May 2. The Executive Committee has proposed a placeholder dues increase of \$10, however, if the budget approved by the Board does not require a \$10 dues increase, the proposed amendment may be modified by the General Assembly or withdrawn by the Board.

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I want to thank Dave Hemion...

(Continued from Page 2)

him a great deal of gratitude. I encourage you to attend a farewell reception honoring Mr. Hemion at the MDA Annual Session, May 3, 6 p.m., Missoula Hilton Garden Inn. Take a few minutes to personally thank our amazing Montana Dental Association Executive Director, Mr. David Hemion.



CAREER CENTER

Practices for Sale

Butte - Spacious 2400 sq. ft. dental office for lease. Great views of Country Club golf course and Rocky Mountains. Plenty of on-site parking. Employee lounge includes separate bathroom. Private office includes shower. Questions? Call (406) 490-2203.

Eastern - Modern practice with eight equipped ops (room for more). Collections of \$1.4 million, with 41 new patients per month. Rural practice with extensive new equipment and updates. Seller ready to retire. If you're tired of cities saturated with dentists, this is the practice for you. Building available for lease or sale (preferred). Contact Wendy Hirai at 208.870.8623 or wendy@mydentalbroker.com

Eastern - Solo practice for sale. Seller working only 170 days a year. Beautiful practice with six operatories. Collections of \$900,000 with 25 new patients per month. Practice has digital radiography, including digital pano, electric hand pieces and CAD/CAM. Seller refers out implant placement & third molars, as well as difficult endo and oral surgery. Flexible seller will assist with transition. Contact Wendy Hirai 208.870.8623 or wendy@mydentalbroker.com

Great Falls - Dental office space available, many options available. Primary site for 1 or 2 dentists or satellite office. Some equipment included. Contact (406) 453-1043.

N Central - Premier practice available for walk away sale any time after July 1. 100% fee for service with strong momentum and collecting over \$1.5 million annually. Stunning office with beautiful, newer equipment and paperless charts. Great area with stable economy and lots of outdoor activities available. If you like fishing and hunting, there is no shortage here! Contact Wendy Hirai 208.870.8623 or wendy@mydentalbroker.com

North Central - Associate-to-purchase. Walk into a full schedule. Beautiful 6-op office loaded with technology. Collections at \$1.2 million with low overhead. Stunning, standalone building. Easily accessible to metro area and airport. Contact Wendy Hirai at 208.870.8623 or email wendy@mydentalbroker.com.

South Central - Well established, 100% fee for service practice. All digital, well managed practice with 6 ops, CAD/CAM and paperless charts. Collections are averaging \$1.5 million. Owner offers Invisalign—refers out molar endo and 3rds. Great, high traffic location and attractive building. Contact Wendy Hirai at 208.870.8623 or email wendy@mydentalbroker.com

Western - Package deal: purchase practice and Seller stays on to work for you. Relaxed, 3-days per week schedule. Well laid out 3-op practice with plenty of storage and great exposure in multi-tenant, condominiumized building. Seller's suite available for sale too. Bread and butter family practice with tremendous opportunity for growth. Contact wendy@mydentalbroker.com or 208.870.8623

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- Doctor & Assistant Chair Set: Den-Tal-Ez Posture Comfort & 6Ms, \$300

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Unitek Metalcraft Ortho Chair (tan color), **Adec Micro-Cart Model #2514** (with slow and high speed Midwest American handpieces), and **Ritter Super Starlite Model K dental light** (pole mounted) are all in excellent condition and being sold together as a unit. Call Dr. Pardo at (406) 585-8498 or ipardo@q.com. Bozeman



In January, Missoula dentists Drs. Jonathan and Jazmin Nelson participated in an advanced, hands-on extraction training course and mission led by Dr. Tommy Murph and Dr. Gayle Fletcher. The Nelsons are pictured above getting a thumbs-up from a grateful customer. The clinic, sponsored by the Jutiapa Lions Club, served 600 patients and removed 1,600 teeth, including 350 difficult third molar cases. "It was a way to give back to a community in need and enjoy time together for an overdue honeymoon," said Dr. Jazmin Nelson, dental director of Partnership Health Center.



The Jutiapa, Guatemala clinic (directly above) and the waiting room (top).

2018

- May 2 • MDA Board of Directors, Missoula
- May 3-4 • MDA Annual Meeting, Missoula Hilton Garden Inn, Dr. Gordon Christensen, Dr. Paul Homoly
- June 8 • Montana Board of Dentistry, Helena
- Sept 7 • MDA Board of Directors, Helena
- Sept 14 • Montana Board of Dentistry, Helena
- Oct 18-21 • ADA Annual Session, Honolulu
- Nov 30 • Board of Dentistry
- TBA • MDA Fall CE

2019

- Jan 25 • Dental Day at the Legislature, Helena
- May 9-10 • MDA Annual Meeting, Helena

2020

- May 7-8 • MDA Annual Meeting, Missoula

2021

- May 6-7 • MDA Annual Meeting, Missoula